

Tonnage Reporting, Label Renewal, Portal Demo

Commercial Feed and
Fertilizer Bureau

Chris Berg, Feed Licensing
Specialist



Face with a Name - Office

- Alan Keller, Bureau Chief
- Bill Gamble, Grant Administrator
- Chris Berg, Program Planner (Feed)
- Lloyd Krutzfeldt, Fertilizer Administrator
- April Goode, Administrator Assistant





Objectives

- License Renewal
- Tonnage Reporting
- 200A
- Label Renewal
- Portal Demo



Definitions

- **Fertilizer** means any substance containing one or more recognized plant nutrient which is used for its plant nutrient content and which is designed for use and claimed to have value in promoting plant growth except unmanipulated animal and vegetable manures or calcium and magnesium carbonate materials used primarily for correcting soil acidity.

Definitions

- **Soil Conditioner** is any substance which when added to the soil or applied to plants will produce a favorable growth, yield or quality of crop or soil flora or fauna or other soil characteristics, other than a fertilizer, recognized pesticide, unmanipulated animal and vegetable manures or calcium and magnesium carbonate materials used primarily for correcting soil acidity

License Renewal



Licenses

- Any person who manufactures, mixes, blends, mixes to customer's order, offers for sale, sells, or distributes any fertilizer or soil conditioner in this state must first obtain a license
 - twenty-dollar license fee for each place of manufacture or distribution from which fertilizer or soil conditioner products are sold or distributed in this state
 - The license shall expire on July 1 of the even-numbered year following the date the license is issued
 - A license may be renewed for a two-year period as provided by the department
- The licensee shall always produce an intimate and uniform mixture of fertilizers or soil conditioners
- When two or more fertilizer materials are delivered in the same load, they shall be thoroughly and uniformly mixed unless they are in separate compartments.

Tonnage Report and Inspection Fees



To help you delineate

Tonnage (commodity)

- A quantity of fertilizer sold in or into the state
- Quantity or count

Inspection fee (money)

- Fees collected based upon distribution of fertilizer in or into the state
- The money assessed on the quantity of fertilizer sold or distributed
- Commonly known as “tonnage tax”





Definitions

- No Sale If you did not distribute any product into the state of Iowa for the period for which you are filing this report check the box.
- Total Tons Distributed - every ton that you are distributing needs to be listed in this area. Even if you are going to exempt those tons, they need to be listed in Total tons distributed to be able to pull those tons from. Consider the Total Tons Distributed the Bank that you can pull the exempt tons from. You must have those tons in the bank to be able to list it in the exempt categories. You cannot over draw your account to have a negative balance. You cannot use a different ton to cover for an exempt product.

Inspection Fees



- To be paid by the licensee to the secretary for all commercial fertilizers and soil conditioners sold, or distributed in this state
- Sales for manufacturing purposes only are hereby exempted from fees but must still be reported showing manufacturer who purchased same. Payment of said inspection fee by any licensee shall exempt all other persons, firms or corporations from the payment thereof.
- Small Package
 - Specialty fertilizer containing twenty-five pounds or less
 - an annual registration fee of one hundred dollars for each brand and grade sold or distributed in the state
 - If manufacturer sells specialty fertilizer in packages of twenty-five pounds or less and in packages of more than twenty-five pounds, this annual registration fee shall apply only to that portion sold in packages of twenty-five pounds or less, and that portion sold in packages of more than twenty-five pounds shall be subject to tonnage and inspection fee
- specialty fertilizer
 - Manufacturer who annually offers for sale, sells, or distributes specialty fertilizer in the amount of four thousand pounds or more or applies specialty fertilizer for compensation shall pay

Inspection Fees



- Dates
 - Opens 1 month prior to last day of reporting period (June 1, December 1)
 - Late fee applied on 40 days after reporting period ending (August 11, February 11)
- Late Fee
 - 10% of the amount due
 - Minimum of \$50

Groundwater Protection Fee



- Based on nitrogen-based fertilizer
- Percentage of actual nitrogen contained in the product
- An eighty-two percent nitrogen solution shall tax at a rate of seventy-five cents per ton.
- Other nitrogen-based product formulations shall be taxed on the percentage of actual nitrogen contained in the formulations with the eighty-two percent nitrogen solution serving as the base

Why do we collect the information and how does it get used?

- Its required by the Iowa laws.
 - Iowa Code 200.8
- Gets posted publicly at least annually
 - Only tons distributed in or into the state
 - We don't release companies totals
- Universities and researchers
 - Trends
- IDALS
 - Volumes from year to year
 - Start of Auditing from high level



Late Fees

- Grace period for tonnage is over.
 - Late charges will be applied on Aug. 11th.
- If you procrastinate or aren't getting email reminders
 - Still the company's responsibility to be on time
 - Set up your own reminders
- Call if you need assistance, Don't wait till its considered late to call



200A



Manure Only

- It is not mixed with compost, other soil conditioners, or fertilizers
- It does not include debris of any type
 - Including dead birds or egg shells

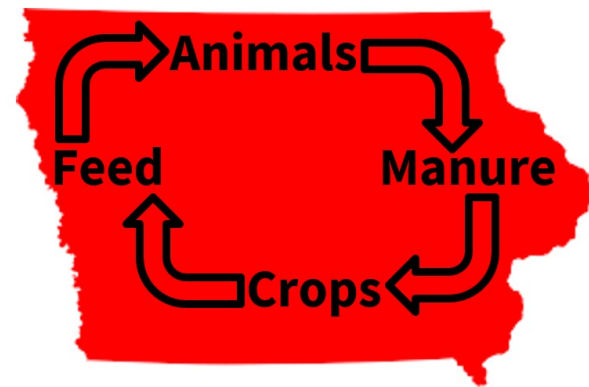


Registration



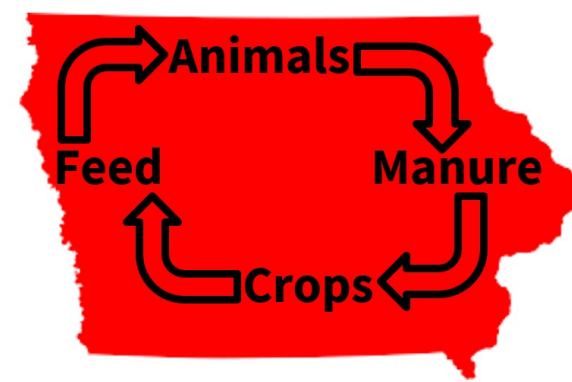
- Bulk dry unmanipulated manure must be registered with the department prior to distribution
- Registration must include a guaranteed analysis for N, P, and K.
 - Other Micronutrients if they meet minimum levels set in 21-49.4(200A)
 - Code doesn't state how often it needs to be tested but recommended to do at least annually

Distribution Reports



- Send a copy of the distribution to April Goode (April.goode@iowaagriculture.gov)
- Must be filed twice a year
 - By end of January and July
- <https://iowaagriculture.gov/sites/default/files/department-forms/drybulknutrientdist.pdf>
- A copy of the distribution statement and acknowledgment shall be maintained by the distributor for one year.

Distribution Reports



- A distribution statement is required. Each lot of bulk dry unmanipulated manure must be accompanied by a distribution statement that the seller provides to the purchaser. Each distribution statement must include
 1. Name and address of purchaser.
 2. The number of acres needed to apply the bulk product based on the average corn yields in the county where the product is to be applied.
 3. A warning that application should not exceed the nitrogen levels necessary to obtain optimum crop yields for the crop being grown based on crop nitrogen usage rate factors.
 4. A copy of the bulk dry unmanipulated manure registration form that includes the guaranteed analysis.
- Before transferring possession, the distributor shall present the purchaser with an acknowledgment for the purchaser's signature indicating that the purchaser has read the distribution statement and understands the number of acres required to apply the product.

Rules and Violations

- Distributors of bulk dry animal nutrients who are confinement feeding operations must comply with Iowa Department of Natural Resources rules
- IDALS may assess a civil penalty for a violation of this chapter which shall not exceed five hundred dollars
 - Each day that a violation continues shall constitute a separate violation

Label Renewals



Association of American Plant Food Control Officials (AAPFCO)

- If issues are not addressed in Iowa Code or Administrative Rules
 - Use AAPFCO publications for guidance



Registration

- Each brand and grade of commercial fertilizer and each soil conditioner shall be registered before being offered for sale, sold or otherwise distributed in this state
 - Exception customer formulated fertilizers are not be required to be registered but shall be labeled the same a registered product.
- All registration will be permanent, however, a listing of products to be currently manufactured. The application shall include the following information in the following order:
 - a. Net weight, if sold in packaged form.
 - b. Name and address of the registrant.
 - c. Name of product.
 - d. Brand.
 - e. Grade.
 - f. Guaranteed analysis.



Registration



- Soil conditioners must include the name or chemical designation and percentage of content of each of the active ingredients.
- May require the submission of additional data about any fertilizer or product to support the claims made for it
- The registrant to submit satisfactory evidence of favorable effects and safety of the product
- A distributor shall not be required to register any brand and grade of commercial fertilizer which is already registered

Labeling



- Any commercial fertilizer offered for sale or sold or distributed in this state in bags, or other containers, shall have placed on or affixed to the container in legibly written or printed form, the information required either on tags affixed to the end of the package or directly on the package.
- If distributed in bulk, the shipment must be accompanied by a written or printed statement giving the purchaser's name and address in addition to the labeling requirement
- A commercial fertilizer formulated according to specifications which are furnished by a consumer prior to mixing shall be labeled to show:
 - the net weight
 - guaranteed analysis
 - the name and address of the distributor
 - and may show the net weight and guaranteed analysis of each of the fertilizer materials or soil conditioners used
 - It is the responsibility of the distributor to mix these materials uniformly and intimately so that when sampled in the prescribed manner the resulting analysis would meet the guarantee.
- All bulk bins or intermediate storage of bulk commercial fertilizer where being offered for sale or distributed direct to the consumer shall be labeled showing brand, name and grade of product.
- All fertilizers distributed or stored in bulk, unless in the manufacturers authorized containers, shall be labeled as the responsibility of the possessor.
- Soil conditioners shall be labeled in accordance this section and in addition shall show the name or chemical designation and content or the active ingredients.

Portal



Portal Demo

**I don't know
what it is. I'm
so confused.
Or maybe I'm
just scared.**

<https://iowadep.tag.force.com/s/>

Contact Information

- April Goode
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- Email: April.Goode@iowaagriculture.gov

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**Thank you for
Listening!**

